

SOCIETY OF AMERICAN ARCHIVISTS
Administration
For the Nine Months Ending Friday, March 31, 2023

	<u>Fiscal 2023</u>	<u>Fiscal 2022</u>	<u>\$ Variance</u>	<u>% Variance</u>
Assets				
Cash & Investments	\$2,306,736.20	\$2,407,275.90	(\$100,539.70)	(4.18%)
Due From Operations	19,643.37	18,278.40	1,364.97	7.47%
Due From Foundation	6,000.00	6,000.00		0.00%
Total Assets	<u><u>2,332,379.57</u></u>	<u><u>2,431,554.30</u></u>	<u><u>(99,174.73)</u></u>	<u><u>(4.08%)</u></u>
Liabilities				
Deferred Revenues				
Total Deferred Revenues				(100.00%)
Due to Operations	492,509.25	473,682.39	18,826.86	3.97%
Due To Foundation	1,873,798.73	1,892,395.23	(18,596.50)	(0.98%)
Total Liabilities	<u><u>2,366,307.98</u></u>	<u><u>2,366,077.62</u></u>	<u><u>230.36</u></u>	<u><u>0.01%</u></u>
Net Assets				
Fund Balance	(259,215.05)	303,762.85	(562,977.90)	(185.33%)
Net Gain or Loss	225,286.64	(238,286.17)	463,572.81	(194.54%)
Total Net Assets	<u><u>(33,928.41)</u></u>	<u><u>65,476.68</u></u>	<u><u>(99,405.09)</u></u>	<u><u>(151.82%)</u></u>
Total Liabilities and Net Assets	<u><u>2,332,379.57</u></u>	<u><u>2,431,554.30</u></u>	<u><u>(99,174.73)</u></u>	<u><u>(4.08%)</u></u>

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SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Nine Months Ending Friday, March 31, 2023

	<u>Fiscal 2023</u>	<u>Fiscal 2022</u>	<u>\$ Variance</u>	<u>% Variance</u>
Assets				
Cash & Investments	\$2,449,174.06	\$2,573,524.32	(\$124,350.26)	(4.83%)
Accounts Receivable				(100.00%)
Equipment				(100.00%)
Deposits				(100.00%)
Inventory				(100.00%)
Prepaid Expenses				(100.00%)
Due From Operations	77,211.88	33,398.91	43,812.97	131.18%
Due From Foundation	1,879,798.73	1,898,395.23	(18,596.50)	(0.98%)
Cash Clearing				(100.00%)
Suspense				(100.00%)
Total Assets	<u><u>4,406,184.67</u></u>	<u><u>4,505,318.46</u></u>	<u><u>(99,133.79)</u></u>	<u><u>(2.20%)</u></u>
Liabilities				
Accounts Payable				(100.00%)
Salaries and Wages Payable				(100.00%)
Deferred Revenues				
Annual Meeting				(100.00%)
Subscriptions				(100.00%)
Membership				(100.00%)
Education				(100.00%)
Postage				(100.00%)
Sponsors				(100.00%)
Advertising				(100.00%)
Exhibitors				(100.00%)
Consultants				(100.00%)
Publication Pre-Sales				(100.00%)
Total Deferred Revenues				(100.00%)
Due to Council-Directed Funds				(100.00%)
Due to Operations	516,112.01	478,918.64	37,193.37	7.77%
Due To Foundation	1,879,798.73	1,898,395.23	(18,596.50)	(0.98%)
Deferred Rent				(100.00%)

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Nine Months Ending Friday, March 31, 2023

	<u>Fiscal 2023</u>	<u>Fiscal 2022</u>	<u>\$ Variance</u>	<u>% Variance</u>
Council-Directed Funds				(100.00%)
Other Funds				(100.00%)
Total Liabilities	<u>2,395,910.74</u>	<u>2,377,313.87</u>	<u>18,596.87</u>	<u>0.78%</u>
Net Assets				
Fund Balance	<u>1,749,747.68</u>	<u>2,188,161.33</u>	<u>(438,413.65)</u>	<u>(20.04%)</u>
Net Gain or Loss	<u>260,526.25</u>	<u>(60,156.74)</u>	<u>320,682.99</u>	<u>(533.08%)</u>
Total Net Assets	<u>2,010,273.93</u>	<u>2,128,004.59</u>	<u>(117,730.66)</u>	<u>(5.53%)</u>
Total Liabilities and Net Assets	<u>4,406,184.67</u>	<u>4,505,318.46</u>	<u>(99,133.79)</u>	<u>(2.20%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
Summary of All Units
For the Nine Months Ending Friday, March 31, 2023

	<u>Year-To-Date</u> <u>3/31/2023</u>	<u>Year-To-Date</u> <u>3/31/2022</u>	<u>Budget</u> <u>3/31/2023</u>	<u>This Year Vs. Last Year</u>		<u>This Year Vs. Budget</u>	
				<u>\$ Variance</u>	<u>% Variance</u>	<u>\$ Variance</u>	<u>% Variance</u>
Income							
Dues	\$752,550.35	\$738,057.27	\$748,671.46	\$14,493.08	1.96%	\$3,878.89	0.52%
Subscriptions & Advertising	202,705.36	198,607.77	147,165.46	4,097.59	2.06%	55,539.90	37.74%
Workshops	293,050.00	334,583.40	437,970.00	(41,533.40)	(12.41%)	(144,920.00)	(33.09%)
Annual Meeting	610,991.00	377,688.00	692,915.00	233,303.00	61.77%	(81,924.00)	(11.82%)
Publications & CD Sales	108,682.09	129,613.20	154,714.46	(20,931.11)	(16.15%)	(46,032.37)	(29.75%)
Contributions	85,812.20	121,067.98	95,063.04	(35,255.78)	(29.12%)	(9,250.84)	(9.73%)
Investments	180,726.02	(83,986.43)	51,279.37	264,712.45	(315.18%)	129,446.65	252.43%
Shipping, Handling, & Other	130,515.94	26,342.26	22,829.38	104,173.68	395.46%	107,686.56	471.70%
Total Income	<u>2,365,032.96</u>	<u>1,841,973.45</u>	<u>2,350,608.17</u>	<u>523,059.51</u>	<u>28.40%</u>	<u>14,424.79</u>	<u>0.61%</u>
Expenses							
Salaries, Wages, & Benefits	1,082,354.17	849,162.26	1,062,135.35	233,191.91	27.46%	20,218.82	1.90%
Office Occupancy & Utilities	82,227.27	88,916.75	95,446.47	(6,689.48)	(7.52%)	(13,219.20)	(13.85%)
Services	903,593.92	647,692.35	1,002,098.24	255,901.57	39.51%	(98,504.32)	(9.83%)
Supplies	14,072.08	13,184.37	6,009.91	887.71	6.73%	8,062.17	134.15%
Travel	49,576.78	12,343.41	92,876.59	37,233.37	301.65%	(43,299.81)	(46.62%)
Leases, Rentals, & Licenses	10,289.16	14,674.81	13,122.77	(4,385.65)	(29.89%)	(2,833.61)	(21.59%)
Taxes, Dues, & Subscriptions	30,607.58	18,925.39	19,340.00	11,682.19	61.73%	11,267.58	58.26%
Depreciation, Cost of Goods Sold & Other	218,097.57	197,929.25	199,301.82	20,168.32	10.19%	18,795.75	9.43%
Total Expenses	<u>2,390,818.53</u>	<u>1,842,828.59</u>	<u>2,490,331.15</u>	<u>547,989.94</u>	<u>29.74%</u>	<u>(99,512.62)</u>	<u>(4.00%)</u>
Net Gain or (Loss)	<u>(25,785.57)</u>	<u>(855.14)</u>	<u>(139,722.98)</u>	<u>(24,930.43)</u>	<u>2,915.36%</u>	<u>113,937.41</u>	<u>(81.55%)</u>

SOCIETY OF AMERICAN ARCHIVISTS
SAA Foundation
For the Nine Months Ending Friday, March 31, 2023

	Month Ending 3/31/2023	Month Ending 3/31/2022	Budget 3/31/2023	This Year Vs. Last Year \$ Variance	Last Year % Variance	This Month Vs. Budget \$ Variance	Budget % Variance
Investments:							
Administration - Investments	11,634.76	2,842.72		8,792.04	309.28%	11,634.76	(100.00%)
Norton Fund - Investments	(844.41)	615.28	570.17	(1,459.69)	(237.24%)	(1,414.58)	(248.10%)
Spotlight Award - Investments							
Fellows Fund - Investments							
Spacesaver Fund - Investments							
Minority Student Scholarship Fund - Investments	(219.06)	159.62	147.92	(378.68)	(237.24%)	(366.98)	(248.09%)
Linda J. Henry Estate - Investments	(2,696.10)	1,964.52	1,820.50	(4,660.62)	(237.24%)	(4,516.60)	(248.10%)
Strategic Growth Fund - Investments	(1,122.09)	817.61	663.00	(1,939.70)	(237.24%)	(1,785.09)	(269.24%)
Awards - Investments							
Archival Worker's Emergency Fund - Investments							
Fellows Posner - Investments							
Coker Award - Investments							
Pinkett - Investments	(441.39)	321.62	298.08	(763.01)	(237.24%)	(739.47)	(248.08%)
Pease Award - Investments							
Peterson Scholar - Investments	(197.42)	143.85	133.33	(341.27)	(237.24%)	(330.75)	(248.07%)
National Disaster Recovery Fund for Archives - Investments	(267.95)	195.24	180.92	(463.19)	(237.24%)	(448.87)	(248.10%)
Japan-US Friendship Commission - Investments							
Sloan Grant - Investments							
Leland Award - Investments							
Holmes Award - Investments							
Hamer Kegan - Investments	(28.96)	21.10	19.58	(50.06)	(237.25%)	(48.54)	(247.91%)
Ham Scholarship - Investments	351.32	1,461.76	235.92	(1,110.44)	(75.97%)	115.40	48.91%
Total Investments	6,168.70	8,543.32	4,069.42	(2,374.62)	(27.80%)	2,099.28	51.59%